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# Read Free Teaching Its Harder Than It Looks Gerry Dee

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## Teaching It's Harder Than It Looks

Anchor Canada A comic and former teacher describes his experiences in the classroom and offers students, teachers, and parents advice on how to survive.

## Best Non-Fiction Fall 2012 Sampler

Signal From Random House of Canada Limited, a must-read collection of this fall's best non-fiction. It is our richest season yet, and we're thrilled to offer you a taste of our smartest, most persuasive, and thoughtful non-fiction titles. Step back in time and experience the world through the lenses of some of history's most influential and adventuring figures—da Vinci, George Mallory, van Gogh; get to know, in unmatched detail, three of Canada's most intriguing personalities: a beloved hockey coach, a timeless performer, and one of our most entertaining satirists; share in poignant moments of family, love, and loss in unforgettable memoirs; and, engage in some of the most topical debates of today, from religion's role in foreign policy to work-life balance to the Native American experience. Showcasing only the best in non-fiction from Rick Mercer, award-winners Ross King and Wade Davis, Rosie DiManno, Andrew Preston, Sylvie Simmons, Modris Eksteins, Thomas King, and Gretchen Rubin, as well as introducing stories and ideas from bright talents like Will Schwalbe, Gerry Dee, and JJ Lee, *Best of Non-Fiction Fall 2012* will capture your imagination and spark your curiosity, bringing you to some of this season's most gripping, reflective, and stirring reads.

# Real Vampires Know Size Matters

Penguin In the latest novel from national bestselling author Gerry Bartlett, curvaceous vampire Glory St. Clair has to figure how to compete with the wiles of a witchy woman... Just when Glory has her life semi-on track, a woman from her longtime lover Jeremiah Campbell's past steamrolls into town on a mission to win him back. Normally Glory wouldn't feel threatened by a mortal with amorous intentions, but Jerry's ex just happens to be a beautiful voodoo priestess with evil spirits at her beck and call—and a serious lack of conscience when it comes to getting what she wants. And then there's Glory's family. After a lifetime of being MIA, Glory's mom wants to go on a mother-daughter bonding trip to Olympus, home of the gods. And though Glory doesn't trust her, her mother is offering to help with her pesky voodoo-woman problem. But with no guarantee of a return trip, can Glory dare leave Jerry alone while she visits a place where her less-than-perfect figure won't be appreciated and time has no meaning? But size and the bonds of time are the least of her worries when love is on the line...

## Forgotten Sundays

# A Son's Story of Life, Loss, and Love from the Sidelines of the NFL

Running Press *Forgotten Sundays* is the coming-of-age story of a father-son relationship and the value of a good name, which Gerry Sandusky knows all too well. He has had to endure having an unfortunate name in sports, but to him the Sandusky name means something entirely different: honor, integrity, endurance, and suffering and sadness. *Forgotten Sundays* follows the life and relationship between Gerry Sandusky and his father—former NFL tackle John Sandusky and coach for the Baltimore Colts, Philadelphia Eagles, and Miami Dolphins under the tutelage of legendary Coach Don Shula. Gerry spent his summers observing his father in NFL training camps and his Sundays with superstars, Hall of Fame players and coaches from Johnny Unitas to Dan Marino, from Don McCafferty to Tom Landry. Gerry's relationship with his father evolved through stages of worship, disillusionment, vulnerability, tragedy, and friendship. Along the way he learned about the nature of manhood from observations, clues, and interactions—more often than not unspoken. It was when Gerry reached fatherhood himself and when John Sandusky began to tumble into the gauzy confusion of Alzheimer's disease that he began to understand his father on a much deeper level. Heartfelt, intelligent, at times humorous, at times tragic, *Forgotten Sundays* explores the intricacies of a father-son relationship and the nuances of how and what a son learns from a father. It plumbs the meaning of a family name, and it is an inspiration to others to embrace their own legacy and cherish their memories.

# Real Vampires Don't Wear Size Six

Penguin For a vampire, losing weight can be hellish—from the national bestselling author of *Real Vampires Hate Their Thighs*. After Glory St. Clair kicked out the demon that had set up shop in her body, she had a serious fallout with longtime lover Jeremy Blade. But before Glory can win him back, she has some issues of the hellish variety to deal with. When Lucifer himself offers Glory the ultimate temptation—work for the devil and he'll make her a size six—the curvy vampire's not sure if she can resist. But what Glory does know is that somehow, she's going to get back the man she loves and show everyone that real vampires always have more to love.

# Teaching Teenagers

## A Toolbox for Engaging and Motivating Learners

SAGE For successful classroom teaching, your students need to be engaged and active learners. In this book, there is practical advice that is grounded in the realities of teaching in today's classrooms on how to be an inspirational teacher and produce highly motivated students. This book contains 220 positive, practical teaching ideas that are relevant to both new and experienced classroom teachers. Contents cover: - teaching tools to inspire and captivate - motivation for learning - engaging learners - how to create a learning atmosphere - classroom management - cooperative learning - learning outside of the classroom - moving learners around the room - assessment for motivation and engagement - feedback and praise - using emerging technologies to engage - using homework - supporting learners in learning how to learn - challenging learners of all abilities With reference to reflective practice, best practice and Continuing Professional Development (CPD), this book provides essential support for trainee teachers, new teachers and experienced teachers looking to extend their repertoire. Warren Kidd is Senior Lecturer in Post Compulsory Education and Training at The Cass School of Education, University of East London. Gerry Czerniawski is Senior Lecturer in Secondary Social Science and Humanities Education at the Cass School of Education, University of East London.

# The World Encyclopedia of Christmas

McClelland & Stewart At last, a truly comprehensive look at Christmas and all of its customs with its long history around the world. The *World Encyclopedia of Christmas* contains articles on the history of Christmas baking, drinking, and merrymaking, and Christmas dramas, music, literature, art, and films. It includes entries on the evolution of the Christmas tree and the Christmas card, gift-giving, and decoration of

church and home. There are profiles of the many gift-bringers, from Santa Claus to Babouschka, and miraculous tales of the numerous saints associated with the season. And there are histories of seasonal celebrations and folk customs around the world, from the United States to Japan, from Egypt to Iceland. Who, for example, knew the links between the Punch and Judy show and Christmas? That the medieval Paradise tree hung with tempting apples was the forerunner of the Christmas tree? About the Peerie Guizers, who terrorized the Shetland Islands, going door-to-door for Christmas charity? Or what Freudians make of our interest in Christmas stockings and Santa's entrance through the chimney? There are detailed accounts of Wren Boys and Star Boys, mumming and wassailing, the Feast of Fools and the origins of eggnog. And of course stories of the Nativity and legends of the Magi. With beautifully illustrated accounts ranging from the pagan roots of Yuletide, through the birth of Christ, and the long and fascinating history of the festival ever since, *The World Encyclopedia of Christmas*, is a rich and continually surprising array of religious and secular history, trivia, literature, and art. This wonderful book deserves to find a home with every family that celebrates Christmas.

## Your Money

Bramblekids Limited How do you spend your pocket money, or the money that comes your way on birthdays or family visits? Do you spend it, save it - or give it away. Why do some people get into debt? And why do others follow a sensible budget? And which of these is most likely to help you stay in control of your money in the future?

## When You Went Away

Only a few months ago, Gerry Rubato had everything he thought he needed from life. He was passionately in love with his college sweetheart after nearly twenty years of marriage, he had a bright, independent-minded daughter, and he had the surprising addition of a new child on the way. Then everything changed with stunning rapidity. With little explanation, his daughter ran away with her older boyfriend. Then, only a month after giving birth to their son, his wife died suddenly. Now, Gerry needs to be everything to his infant child while he contends with two losses he can barely comprehend. And when a woman walks into his life as a friend and their relationship verges on something more, Gerry must redefine all that he knows about himself, about love, about loyalty, and about his dreams.

## The ONE Thing

## The Surprisingly Simple Truth

# Behind Extraordinary Results

Bard Press • More than 500 appearances on national bestseller lists • #1 Wall Street Journal, New York Times, and USA Today • Won 12 book awards • Translated into 35 languages • Voted Top 100 Business Book of All Time on Goodreads People are using this simple, powerful concept to focus on what matters most in their personal and work lives. Companies are helping their employees be more productive with study groups, training, and coaching. Sales teams are boosting sales. Churches are conducting classes and recommending for their members. By focusing their energy on one thing at a time people are living more rewarding lives by building their careers, strengthening their finances, losing weight and getting in shape, deepening their faith, and nurturing stronger marriages and personal relationships. YOU WANT LESS. You want fewer distractions and less on your plate. The daily barrage of e-mails, texts, tweets, messages, and meetings distract you and stress you out. The simultaneous demands of work and family are taking a toll. And what's the cost? Second-rate work, missed deadlines, smaller paychecks, fewer promotions--and lots of stress. AND YOU WANT MORE. You want more productivity from your work. More income for a better lifestyle. You want more satisfaction from life, and more time for yourself, your family, and your friends. NOW YOU CAN HAVE BOTH — LESS AND MORE. In *The ONE Thing*, you'll learn to \* cut through the clutter \* achieve better results in less time \* build momentum toward your goal\* dial down the stress \* overcome that overwhelmed feeling \* revive your energy \* stay on track \* master what matters to you *The ONE Thing* delivers extraordinary results in every area of your life--work, personal, family, and spiritual. WHAT'S YOUR ONE THING?

## Go See the Principal

## True Tales from the School Trenches

Da Capo Lifelong Books From an elementary school principal and popular YouTube personality, inspiration and humor for educators to tackle the challenges they face day-in and day-out Gerry Brooks is an elementary school principal turned YouTube celebrity who entertains K-12 teachers, administrators, and parents across the country. He tells jokes with the kind of mocking humor that gets a laugh, yet can be safely shared in school. After all, even great schools have bad days -- when lesson plans fall through, disgruntled parents complain, kids throw temper tantrums because they have to use the same spoon for their applesauce and mashed potatoes, and of course, dealing with...The Horror! The Horror!...dreaded assessments. Ranging from practical topics like social media use in the classroom and parent-teacher conferences to more lighthearted sections such as "Pickup and Dropoff: An Exercise in Humanity" and "School Supplies: Yes, We Really Need All That Stuff," *Go See the Principal* offers comic relief, inspiration, and advice to those

who need it the most.

## A Pictorial Guide to Fossils

Krieger Publishing Company

## There Will Be No Miracles Here

### A Memoir

Penguin NAMED A BEST BOOK OF 2018 BY NPR AND THE NEW YORK TIMES A PBS NEWSHOUR-NEW YORK TIMES BOOK CLUB PICK "Somehow Casey Gerald has pulled off the most urgently political, most deeply personal, and most engagingly spiritual statement of our time by just looking outside his window and inside himself. Extraordinary." —Marlon James "Staccato prose and peripatetic storytelling combine the cadences of the Bible with an urgency reminiscent of James Baldwin in this powerfully emotional memoir." —BookPage The testament of a boy and a generation who came of age as the world came apart—a generation searching for a new way to live. Casey Gerald comes to our fractured times as a uniquely visionary witness whose life has spanned seemingly unbridgeable divides. His story begins at the end of the world: Dallas, New Year's Eve 1999, when he gathers with the congregation of his grandfather's black evangelical church to see which of them will be carried off. His beautiful, fragile mother disappears frequently and mysteriously; for a brief idyll, he and his sister live like *Boxcar Children* on her disability checks. When Casey—following in the footsteps of his father, a gridiron legend who literally broke his back for the team—is recruited to play football at Yale, he enters a world he's never dreamed of, the anteroom to secret societies and success on Wall Street, in Washington, and beyond. But even as he attains the inner sanctums of power, Casey sees how the world crushes those who live at its margins. He sees how the elite perpetuate the salvation stories that keep others from rising. And he sees, most painfully, how his own ascension is part of the scheme. *There Will Be No Miracles Here* has the arc of a classic rags-to-riches tale, but it stands the American Dream narrative on its head. If to live as we are is destroying us, it asks, what would it mean to truly live? Intense, incantatory, shot through with sly humor and quiet fury, *There Will Be No Miracles Here* inspires us to question—even shatter—and reimagine our most cherished myths.

## My Family and Other Animals

Open Road Media The inspiration for *The Durrells in Corfu*, a Masterpiece production on public television: A naturalist's account of his childhood on the exotic Greek island. When the Durrells could no longer endure the gray English climate, they did what any sensible family would do: sold their house and relocated to the sun-soaked island of Corfu. As they settled into their new home, hilarious mishaps ensued as a ten-year-old Gerald Durrell pursued his interest in natural history and explored the island's fauna. Soon, toads and tortoises, bats and butterflies—as well as scorpions,

geckos, ladybugs, praying mantises, octopuses, pigeons, and gulls—became a common sight in the Durrell villa. Uproarious tales of the island's animals and Durrell's fond reflections on his family bring this delightful memoir to life. Capturing the joyous chaos of growing up in an unconventional household, *My Family and Other Animals* will transport you to a place you won't want to leave. This ebook features an illustrated biography of Gerald Durrell including rare photos from the author's estate.

## Surf Is Where You Find It

Patagonia Written by one of the most revered surfers of his generation, Gerry Lopez's *Surf Is Where You Find It* is a collection of stories about a lifetime of surfing. But more than that, it is a collection of stories about the lessons learned from surfing. It presents 38 stories about those who have been influential in the sport — surfing anytime, anywhere, and in any way. Lopez, an innovator in stand-up-paddle (one of the fastest growing water sports in the world), now shares his stories about pioneering that sport. Conveyed in Gerry's unique voice, augmented with photos from his personal collection, this book is a classic for surf enthusiasts everywhere.

## Defining Giulia

### A Darker Love Story

Unrequited love leaves room for another in Leigh's heart... and bed. Leigh McCabe has had a taste of the dark side and there is no return to normality: as a master of Shibari and a connoisseur of Dominance and submission, Mikey Marais has shown her pleasure in restraint and pain. But the student turns teacher as Dominance beckons to the sub. The beautiful and innocent Giulia Hoffmann is ready to spread her wings and escape from her mother's rusty cage. She convinces Leigh to take nude photos of her to prove to her controlling mother that she's her own woman now. Leigh cannot deny the stirring of desire the extraordinary Giulia causes. Leigh uses her as a photographic model; excited to share her seductive new world and explore a taboo relationship with an eager, submissive woman. Love knows no bounds, and no gender. Leigh finds herself caught between her submissive instinct and the thrill of the Domme. Between a man's control and a woman's delicate touch. Her body and soul. Heart and mind. Darkness and light. While helping Giulia discover the pleasures of deviant desires; Leigh becomes addicted to what it feels like to be loved by a woman's touch, and the rush of dominating someone so eager to submit. However, Mikey saved her life physically and emotionally, and Leigh can't bear to lose him. But she knows she can never love him completely, and Giulia may need her too much. How will Leigh choose? Can Giulia reconcile? And What will Mikey make of all of this?

# See Me After Class

## Advice for Teachers by Teachers

*Sourcebooks, Inc. The Most Dog-Eared "Teacher's Edition" You'll Have in Your Classroom Teaching is tough. And teachers, like the rest of the population, aren't perfect. Yet good teaching happens, and great teachers continue to inspire and educate generations of students. See Me After Class helps those great teachers of the future to survive the classroom long enough to become great. Fueled by hundreds of hilarious—and sometimes shocking—tales from the teachers who lived them, Elden provides tips and strategies that deal head-on with the challenges that aren't covered in new-teacher training. Lessons can go wrong. Parents may yell at you. Sunday evenings will sometimes be accompanied by the dreaded countdown to Monday morning. As a veteran teacher, Elden offers funny, practical, and honest advice, to help teachers walk through the doors of their classrooms day after day with clarity, confidence...and sanity! "A useful, empathetic guide to weathering the first-year lumps...a frothy, satisfying Guinness for the teacher's soul."—Dan Brown, NBCT, Director of the Future Educators Association, and author of The Great Expectations School "See Me After Class is a must-have book for any teacher's bookshelf. On second thought, you'll probably want to keep it on your classroom desk since you'll use it so much!"—Larry Ferlazzo, teacher and author of Helping Students Motivate Themselves "This is the kind of no-nonsense straight talk that teachers are starved for, but too rarely get...Roxanna Elden tells it like it is, with a heavy dose of practicality, a dash of cynicism, a raft of constructive suggestions, and plenty of wry humor."—Rick Hess, Director of Education Policy Studies at AEI, author of Education Week blog, "Rich Hess Straight Up"*

## Two Irish Lads

*About this New and Revised Edition: What happens when Two Irish Lads set off for an adventure of a lifetime in the wildness of Upper Canada? Adventure, discovery, comedy, and pathos! From the time Cousins Sean and Patrick McConaghy board the Lovely Nelly in Ireland, travel up the Mighty St. Lawrence by voyageur canoe, and find themselves surrounded by primeval forest in Upper Canada, it is adventure and discovery on every page. Then, just as they are about to despair at the seemingly impossible task ahead, a champion appears in the person of a calculating squire with two unmarried daughters on hand. The problem is that Sean and Patrick are already in love - with one another. The scene is then set for an adventure of a different kind. Also appearing are a gossipy storekeeper; a hard-drinking blacksmith who befriends them; a talented but misunderstood schoolboy; a draconian priest; a sinister claim jumper who haunts the vicinity; and a loveable wolf cub by the name of "Canada." Adventure awaits at every turn in Two Irish Lads: Second Edition, so come along for the fun of it!*

# Seeing Serena

Simon and Schuster A riveting, revealing portrait of tennis champion and global icon Serena Williams that combines biography, cultural criticism, and sports writing to offer “a deep, satisfying meditation” (*The New York Times*) on the most consequential athlete of her time. There has never been an athlete like Serena Williams. She has dominated women’s tennis for two decades, changed the way the game is played, and—by inspiring Naomi Osaka, Coco Gauff, and others—changed, too, the racial makeup of the pro game. But Williams’s influence has not been confined to the tennis court. As a powerful Black woman who struggled to achieve and sustain success, she has emerged as a cultural icon, figuring in conversations about body image, working mothers, and more. *Seeing Serena* chronicles Williams’s return to tennis after giving birth to her daughter—from her controversial 2018 US Open final against Naomi Osaka through a 2020 season that unfolded against a backdrop of a pandemic and protests over the killing of Black men and women by the police. Gerald Marzorati, who writes about tennis for *The New Yorker*, travels to Wimbledon and to Compton, California, where Serena and her sister Venus learned to play. He talks with former women’s tennis greats, sports and cultural commentators—and Serena herself. He observes Williams from courtside, on the red carpet, in fashion magazines, on social media. He sees her and writes about her prismatically—reflecting on her many, many facets. The result is an “enlightening...keen analysis” (*The Washington Post*) and energetic narrative that illuminates Serena’s singular status as the greatest women’s tennis player of all time and a Black woman with a global presence like no other.

# Our Country Friends

## A Novel

Random House NEW YORK TIMES BESTSELLER • GOOD MORNING AMERICA BUZZ PICK • ONE OF THE BEST BOOKS OF THE YEAR: *The New York Times Book Review*, *Financial Times*, *The Washington Post*, *Time*, *Los Angeles Times*, *New York Post*, *Town & Country*, *Good Housekeeping*, *Kirkus Reviews* “A perfect novel for these times and all times, the single textual artifact from the pandemic era I would place in a time capsule as a representation of all that is good and true and beautiful about literature.”—Molly Young, *The New York Times* (Editors’ Choice) Eight friends, one country house, and six months in isolation—a novel about love, friendship, family, and betrayal hailed as a “virtuoso performance” (*USA Today*) and “an homage to Chekhov with four romances and a finale that will break your heart” (*The Washington Post*) In the rolling hills of upstate New York, a group of friends and friends-of-friends gathers in a country house to wait out the pandemic. Over the next six months, new friendships and romances will take hold, while old betrayals will emerge, forcing each character to reevaluate whom they love and what matters most. The unlikely cast of characters includes a Russian-born novelist; his Russian-

*born psychiatrist wife; their precocious child obsessed with K-pop; a struggling Indian American writer; a wildly successful Korean American app developer; a global dandy with three passports; a Southern flamethrower of an essayist; and a movie star, the Actor, whose arrival upsets the equilibrium of this chosen family. Both elegiac and very, very funny, Our Country Friends is the most ambitious book yet by the author of the beloved bestseller Super Sad True Love Story.*

## Unfu\*k Yourself

### Get Out of Your Head and into Your Life

HarperCollins *Joining the ranks of The Life-Changing Magic of Not Giving a F\*ck, The Subtle Art of Not Giving a F\*ck, You Are a Badass\*, and F\*ck Feelings comes this refreshing, BS-free, self-empowerment guide that offers an honest, no-nonsense, tough-love approach to help you move past self-imposed limitations. Are you tired of feeling fu\*ked up? If you are, Gary John Bishop has the answer. In this straightforward handbook, he gives you the tools and advice you need to demolish the slag weighing you down and become the truly unfu\*ked version of yourself. "Wake up to the miracle you are," he directs. "Here's what you've forgotten: You're a fu\*king miracle of being." It isn't other people that are standing in your way, it isn't even your circumstances that are blocking your ability to thrive, it's yourself and the negative self-talk you keep telling yourself. In Unfu\*k Yourself, Bishop leads you through a series of seven assertions: I am willing. I am wired to win. I got this. I embrace the uncertainty. I am not my thoughts; I am what I do. I am relentless. I expect nothing and accept everything. Lead the life you were meant to have—Unfu\*k Yourself.*

## Class Act

HarperCollins *New York Times bestselling author Jerry Craft returns with a companion book to New Kid, winner of the 2020 Newbery Medal, the Coretta Scott King Author Award, and the Kirkus Prize. This time, it's Jordan's friend Drew who takes center stage in another laugh-out-loud funny, powerful, and important story about being one of the few kids of color in a prestigious private school. Eighth grader Drew Ellis is no stranger to the saying "You have to work twice as hard to be just as good." His grandmother has reminded him his entire life. But what if he works ten times as hard and still isn't afforded the same opportunities that his privileged classmates at the Riverdale Academy Day School take for granted? To make matters worse, Drew begins to feel as if his good friend Liam might be one of those privileged kids. He wants to pretend like everything is fine, but it's hard not to withdraw, and even their mutual friend Jordan doesn't know how to keep the group together. As the pressures mount, will Drew find a way to bridge the divide so he and his friends can truly accept each other? And most important, will he finally be able to accept*

himself? *New Kid*, the first graphic novel to win the Newbery Medal, is now joined by Jerry Craft's powerful *Class Act*.

## Welcome Home, Jellybean

Simon and Schuster Neil's life turns upside down when his parents take his retarded sister out of an institution and bring her home to stay.

## New Kid

HarperCollins Winner of the Newbery Medal, Coretta Scott King Author Award, and Kirkus Prize for Young Readers' Literature! Perfect for fans of Raina Telgemeier and Gene Luen Yang, *New Kid* is a timely, honest graphic novel about starting over at a new school where diversity is low and the struggle to fit in is real, from award-winning author-illustrator Jerry Craft. Seventh grader Jordan Banks loves nothing more than drawing cartoons about his life. But instead of sending him to the art school of his dreams, his parents enroll him in a prestigious private school known for its academics, where Jordan is one of the few kids of color in his entire grade. As he makes the daily trip from his Washington Heights apartment to the upscale Riverdale Academy Day School, Jordan soon finds himself torn between two worlds—and not really fitting into either one. Can Jordan learn to navigate his new school culture while keeping his neighborhood friends and staying true to himself? This middle grade graphic novel is an excellent choice for tween readers, including for summer reading. *New Kid* is a selection of the Schomburg Center's Black Liberation Reading List. Plus don't miss Jerry Craft's *Class Act*!

## Essentialism

## The Disciplined Pursuit of Less

Currency NEW YORK TIMES BESTSELLER • More than one million copies sold! *Essentialism* isn't about getting more done in less time. It's about getting only the right things done. "A timely, essential read for anyone who feels overcommitted, overloaded, or overworked."—Adam Grant *Have you ever:* • found yourself stretched too thin? • simultaneously felt overworked and underutilized? • felt busy but not productive? • felt like your time is constantly being hijacked by other people's agendas? If you answered yes to any of these, the way out is the Way of the Essentialist. *Essentialism* is more than a time-management strategy or a productivity technique. It is a systematic discipline for discerning what is absolutely essential, then eliminating everything that is not, so we can make the highest possible contribution toward the things that really matter. By forcing us to apply more selective criteria for what is Essential, the disciplined pursuit of less empowers us to reclaim control of our own choices about where to spend our precious time and energy—instead of giving others the implicit permission to choose for us. *Essentialism* is not one more thing—it's a whole new way of doing everything. It's about doing less, but better, in every area of our lives. *Essentialism* is a movement

whose time has come.

## Win Your Case

# How to Present, Persuade, and Prevail--Every Place, Every Time

Macmillan From renowned trial attorney and New York Times bestselling author Gerry Spence: a must own book for every lawyer and business professional seeking to make cutting-edge winning presentations--in court, at work, everywhere, any time. Gerry Spence is perhaps America's most renowned and successful trial lawyer, a man known for his deep convictions and his powerful courtroom presentations when he argues on behalf of ordinary people. Frequently pitted against teams of lawyers thrown against him by major corporate or government interests, he has never lost a criminal case and has not lost a civil jury trial since 1969. In *Win Your Case*, Spence shares a lifetime of experience teaching you how to win in any arena--the courtroom, the boardroom, the sales call, the salary review, the town council meeting--every venue where a case is to be made against adversaries who oppose the justice you seek. Relying on the successful courtroom methods he has developed over more than half a century, Spence shows both lawyers and laypersons how you can win your cases as he takes you step by step through the elements of a trial--from jury selection, the opening statement, the presentation of witnesses, their cross-examinations, and finally to the closing argument itself. Spence teaches you how to prepare yourselves for these wars. Then he leads you through the new, cutting-edge methods he uses in discovering the story in which you form the evidence into a compelling narrative, discover the point of view of the decision maker, anticipate and answer the counterarguments, and finally conclude the case with a winning final argument. To make a winning presentation, you are taught to prepare the power-person (the jury, the judge, the boss, the customer, the board) to hear your case. You are shown that your emotions, and theirs, are the source of your winning. You learn the power of your own fear, of honesty and caring and, yes, of love. You are instructed on how to role-play through the use of the psychodramatic technique, to both discover and tell the story of the case, and, at last, to pull it all together into the winning final argument. Whether you are presenting your case to a judge, a jury, a boss, a committee, or a customer, *Win Your Case* is an indispensable guide to success in every walk of life, in and out of the courtroom.

## Teaching Children to Care

# Classroom Management for Ethical

## and Academic Growth, K-8

Northeast Foundation for Ch "Ruth Charney gives teachers help on things that really matter. She wants children to learn how to care for themselves, their fellow students, their environment, and their work. Her book is loaded with practical wisdom. Using Charney's positive approach to classroom management will make the whole school day go better." - Nel Noddings, Professor Emeritus, Stanford University, and author of *Caring This definitive work about classroom management will show teachers how to turn their vision of respectful, friendly, academically rigorous classrooms into reality. The new edition includes: More information on teaching middle-school students Additional strategies for helping children with challenging behavior Updated stories and examples from real classrooms. "Teaching Children to Care offers educators a practical guide to one of the most effective social and emotional learning programs I know of. The Responsive Classroom approach creates an ideal environment for learning—a pioneering program every teacher should know about."* - Daniel Goleman, Author of *Emotional Intelligence* "I spent one whole summer reading *Teaching Children to Care*. It was like a rebirth for me. This book helped direct my professional development. After reading it, I had a path to follow. I now look forward to rereading this book each August to refresh and reinforce my ability to effectively manage a social curriculum in my classroom." - Gail Zimmerman, second-grade teacher, Jackson Mann Elementary School, Boston, MA

## Evidence-based Policy Making in the Social Sciences

### Methods that Matter

Policy Press This valuable book offers a distinct and critical showcase of emerging forms of discovery for policy-making drawing on the insights of some of the world's leading authorities in public policy analysis.

## Love Is Letting Go of Fear, Third Edition

Celestial Arts After more than thirty years, *Love Is Letting of Fear* continues to be among the most widely read and best-loved classics on personal transformation. Both helpful and hopeful, this little gem of a guide offers twelve lessons to help us let go of the past and stay focused on the present as we step confidently toward the future. Renowned all over the world as the founder of Attitudinal Healing, Dr. Gerald Jampolsky reminds us that the impediments to the life we long for are nothing more than the limitations imposed on us by our own minds. Revealing our true selves, the essence of which is love, is ultimately a matter of releasing those limited--and

*limiting--thoughts and setting our minds free. Love Is Letting of Fear has guided millions of readers along the path of self-healing with its deeply powerful yet profoundly humble message. Embrace it with an open mind and a willing heart and let it guide you to a life in which negativity, doubt, and fear are replaced with optimism, joy, and love.*

## Late to the Ball

## A Journey Into Tennis and Aging

Simon and Schuster *"An award-winning author shares the inspiring and entertaining account of his pursuit to become a nationally competitive tennis player--at the age of sixty. Being a man or a woman in your early sixties is different than it was a generation or two ago, at least for the more fortunate of us. We aren't old*

## How to Argue & Win Every Time

## At Home, At Work, In Court, Everywhere, Everyday

Macmillan *A noted attorney gives detailed instructions on winning arguments, emphasizing such points as learning to speak with the body, avoiding being blinding by brilliance, and recognizing the power of words as a weapon. Reprint.*

## The Afterlife

Perfection Learning *A senior at East Fresno High School lives on as a ghost after his brutal murder in the restroom of a club where he had gone to dance.*

## The Big Book of Balloon Art

Courier Dover Publications *The easiest-to-follow and most comprehensive balloon-sculpting treasury available, this amazing book is packed with over 100 unique designs. Gerry Giovinco presents step-by-step cartoons and schematics that anyone can use to recreate these sculptures. You can start out small with a one-balloon dog and a princess hat and build up to a monkey in a tree, an intricate motorcycle, and reproductions of classic cartoon characters. Gerry clearly explains and shows the sizes of the bubbles you'll need to make as you build your sculpture from the knot up, and he demonstrates the unique folds and twists that result in finished works of art — and instant smiles. Gerry Giovinco is an acclaimed artist, cartoonist, and entertainer. In his clown persona, Captain Visual, he performs and teaches the craft of balloon sculpting throughout the country. The Big Book of Balloon Art is simple enough for kids, and it's great for parents and teachers too. Even seasoned performers will find it a practical and fun-filled way to improve their skills.*

# The Tyranny of Metrics

Princeton University Press *How the obsession with quantifying human performance threatens business, medicine, education, government—and the quality of our lives Today, organizations of all kinds are ruled by the belief that the path to success is quantifying human performance, publicizing the results, and dividing up the rewards based on the numbers. But in our zeal to instill the evaluation process with scientific rigor, we've gone from measuring performance to fixating on measuring itself—and this tyranny of metrics now threatens the quality of our organizations and lives. In this brief, accessible, and powerful book, Jerry Muller uncovers the damage metrics are causing and shows how we can begin to fix the problem. Filled with examples from business, medicine, education, government, and other fields, the book explains why paying for measured performance doesn't work, why surgical scorecards may increase deaths, and much more. But Muller also shows that, when used as a complement to judgment based on personal experience, metrics can be beneficial, and he includes an invaluable checklist of when and how to use them. The result is an essential corrective to a harmful trend that increasingly affects us all.*

# The Treasure of El Patron

Yearling *Tag pointed his flashlight into the hole and peered inside. It was impossible. The inside was hollow, like an underwater cave. Something shiny lay near the opening and reflected the beam from his light. He reached inside and pulled it out. A pewter spoon. If he could have made a sound, he would have screamed with joy. He tucked the spoon in his vest pocket and reached into the hole again. A sharp stab of pain shot through his left hand. Something had hold of the tip of his thumb and was trying to yank him into the hole! Tag Jones knows that somewhere in the azure water and coral reef surrounding Bermuda lies a sunken ship full of treasure. El Patron sank in 1614, and Tag's father died in a diving accident while looking for it. Tag won't give up until he finds El Patron—and he's not scared off by the local legend that says the ship is cursed. But when two tourists ask Tag and his friend Cowboy to retrieve some mysterious underwater parcels for them, the boys find themselves in dangerous water, way over their heads!*

# Peace

Text Publishing *The bookseller favourite, must-read rural crime novel of 2019 now in a new format*

# Love is Letting Go of Fear

*After a quarter century, LOVE IS LETTING GO OF FEAR is still one of the most widely read and best-loved books on personal transformation and has become a classic all over the world. This helpful and hopeful little guide is comprised of twelve carefully crafted lessons that are designed to help us let go of the past and stay focused on the present as we step confidently toward the future. Renowned founder and teacher*

of *Attitudinal Healing*, Dr. Gerald Jampolsky reminds us that the only impediments to the life we yearn for are the limitations imposed on us by our own minds. Revealing our true selves, the essence of which is love, is a matter of releasing those limited and limiting thoughts. *LOVE IS LETTING GO OF FEAR* has guided millions of readers toward self-healing with this deeply powerful yet profoundly simple message. Embrace it with an open mind and an open heart and let it guide you to a life in which fear, doubt, and negativity are replaced with optimism, joy, and love.

## Three Singles to Adventure

Open Road Media Journey to South America on a search for endangered species with the author of *My Family and Other Animals*. In 1950, Gerald Durrell set off for British Guiana (now Guyana) to collect native wildlife and bring it back to his Jersey Wildlife Preservation Trust on the island of Jersey in the English Channel. On his journey, Durrell experienced all kinds of adventures: some amusing, some thrilling, and some extremely irritating. He traveled up the Essequibo River into the lush tropical forests and trekked across a landscape teeming with life and color. He encountered the sakiwinki monkey and the sloth with curiously green fur, heard the horrifying sounds of rampaging piranhas, and learned how to lasso a galloping anteater. He even met an ill-tempered anaconda and an overly affectionate bird. This remarkable memoir will take you into a wild place in another time, accompanied by the highly entertaining naturalist whose writings inspired popular Masterpiece series *The Durrells in Corfu*. This ebook features an illustrated biography of Gerald Durrell including rare photos from the author's estate.

## West by West

### My Charmed, Tormented Life

Little, Brown He is one of basketball's towering figures: "Mr. Clutch," who mesmerized his opponents and fans. The coach who began the Lakers' resurgence in the 1970s. The general manager who helped bring "Showtime" to Los Angeles, creating a championship-winning force that continues to this day. Now, for the first time, the legendary Jerry West tells his story—from his tough childhood in West Virginia, to his unbelievable college success at West Virginia University, his 40-year career with the Los Angeles Lakers, and his relationships with NBA legends like Bill Russell, Wilt Chamberlain, Kareem Abdul-Jabbar, Magic Johnson, Shaquille O'Neal, and Kobe Bryant. Unsparing in its self-assessment and honesty, *West by West* is far more than a sports memoir: it is a profound confession and a magnificent inspiration.

## How To Be An Artist

Penguin A fun-filled art activity ebook that will encourage kids to express themselves while teaching the