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Market Leader

Pearson Longman The 3rd edition Course Book contains: 100% new reading texts from the Financial Times© 100% new case studies with opinions from successful consultants who work in the real world of business 100% new listening texts reflecting the global nature of business with texts that are all available to view on the new DVD-ROM 'Business Across Cultures' spreads which focus on particular cultural issues The DVD-ROM accompanying the Course Book contains: Authentic video material from FT.com with accompanying worksheets All the listening texts available to view, providing truly authentic listening practice Vocabulary Trainer iGlossary

Intermediate Market Leader

Business English Course Book

A course book designed to promote proficiency in business English. Includes exercises, case studies, answers and an interactive DVD.

Market Leader Upper Intermediate Flexi Course Book 1 Pack

Market Leader 3rd Edition has been completely updated to reflect the fast-changing world of business using authoritative and authentic business sources such as Financial Times.

Market Leader Extra, Upper Intermediate Course Book + Myenglishlab + Dvd-rom

Market Leader 3rd Edition Plus Upper Intermediate Coursebook with DVD-ROM Pin Pack

Student Course Book • Authentic texts from the Financial Times and other sources develop reading skills and provide essential business vocabulary. • Interviews with business people and experts develop listening skills, such as prediction, listening for specific information and note taking. • Language Work develops students' awareness of common problem areas and introduces grammatical concepts. • 16 pages of business skills in each level: negotiating, presentation, writing emails, telephoning and teleconferencing, small talk, meetings and interviews. • Open discussion exercises for groups and pairs. • Skills section for teaching career-related skills. • Useful Language Box provides phrases for role play situations in the workplace. • Case study discussions on the unit topic (with commentaries on the DVD-ROM). • Working Across Cultures develops cultural awareness and skills. • Four revisions units in each Course Book. DVD-ROM • All 12 interviews from the Course Book, with optional subtitles, expose students to natural, authentic speech. • Self-study practice activities allow students to revisit problem areas and reinforce classwork. • Activities provide language-recycling opportunities with instant, personalised feedback. • iGlossary - a digital mini-dictionary that provides definitions and pronunciations of all the key words listed in the Course Book. • Audio for business skills lessons.

Market Leader. Upper intermediate. Con CD Audio. Per le Scuole superiori

Market Leader Upper Intermediate Teacher's Resource Book (with Test Master CD-ROM)

Longman Market Leader 3rd Edition has been completely updated to reflect the fast changing world of business. The 3rd Edition Coursebooks include new reading texts from the Financial Times and new case studies with opinions on DVD from successful consultants. The DVD-ROM also includes authentic video materials from FT.com with printable worksheets and interviews with business experts.

Market Leader Upper Intermediate Flexi Course Book 2 Pack

Market Leader 3rd Edition has been completely updated to reflect the fast-changing world of business using authoritative and authentic business sources such as Financial Times.

MARKET LEADER 3RD EDITION UPPER INTERMEDIATE COURSEBOOK/DVD/MEL ACCESS CARD.

Market Leader

Pearson Longman Digital software for interactive whiteboard and computers with a projector. This provides the Course Book in digital format, offering: * Course Book pages with zoom features.* Video interviews and case study commentaries.* Class audio with time coded audio scripts.* Interactive activities.* Phonetic charts.* Teacher notes and printable worksheets.* iGlossary, Grammar reference and Writing Files.* Help videos.

Market Leader 3rd Edition Upper Intermediate Coursebook for DVD-ROM and Mylab Pack

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Market Leader Upper Intermediate Practice File for Pack

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Market Leader

Advanced business English course book

MARKET LEADER 3RD EDITION UPPER INTERMEDIATE COURSEBOOK, PRACTICE FILE AND.

Market Leader. Upper Intermediate. Test File. Per Le Scuole Superiori

This five-level course uses authoritative, authentic sources to explore topical business issues and builds the professional standard of language needed to communicate in the modern world of business.

Market Leader

Business English Course Book

Longman Market Leader uses authoritative authentic content from the Financial Times to build the professional language and skills needed to communicate in the modern world of business. The third edition has been completely updated to reflect this fast-changing world.

Market Leader

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*Longman The 3rd edition Course Book includes: * All new reading texts from the Financial Times * All new case studies with opinions from successful consultants who work in the real world of business * All new listening texts reflecting the global nature of business * New 'Business Across Cultures' spreads * New Vocabulary Trainer www.marketleader.vocabtrainer.net*

Market Leader Extra, Upper Intermediate Classroom Audio Cd

MARKET LEADER 3RD EDITION EXTRA FOR WALL STREET ENGLISH UPPER INTERMEDIATE FLEXI COURSEBOOK 1... FOR DVD-ROM AND MEL PACK.

MARKET LEADER 3RD EDITION EXTRA FOR WALL STREET ENGLISH UPPER INTERMEDIATE FLEXI COURSEBOOK 2... FOR DVD-ROM AND MEL PACK.

MARKET LEADER 3RD EDITION UPPER INTERMEDIATE COURSEBOOK + MYGRAMMARLAB C1/C2

Advanced Market Leader

Business English Course Book

Allyn & Bacon 'Market Leader' is the major business English course for tomorrow's business leaders. Incorporating material from the Financial Times, it brings real business issues right into the classroom.

Market Leader 3rd Edition Upper Intermediate Coursebook

Industrial Ecology

MARKET LEADER 3RD EDITION EXTRA FOR WALL STREET ENGLISH UPPER INTERMEDIATE TEACHERS BOOK &... ACTIVE TEACH PACK.

MARKET LEADER 3RD EDITION EXTRA UPPER INTERMEDIATE COURSEBOOK AND MYGRAMMARLAB -KEY.

The Discipline of Market Leaders

Choose Your Customers, Narrow Your Focus, Dominate Your Market

Basic Books Why is it that Casio can sell a calculator more cheaply than Kellogg's can sell a box of corn flakes? Why can FedEx "absolutely, positively" deliver your package overnight but airlines have trouble keeping track of your bags? What does your company do better than anyone else? What unique value do you provide to your customers? How will you increase that value next year? As customers' demands for the highest quality products, best services, and lowest prices increase daily, the rules for market leadership are changing. Once powerful companies that haven't gotten the message are faltering, while others, new and old, are thriving. In disarmingly simple and provocative terms, Treacy and Wiersema show what it takes to become a leader in your market, and stay there, in an ever more sophisticated and demanding world.

MARKET LEADER 3RD EDITION EXTRA UPPER-INTERMEDIATE COURSE BOOK WITH QR CODE FOR DVD-ROM & MEL PACK.

MARKET LEADER 3RD EDITION UPPER INTERMEDIATE COURSEBOOK/DVD/MYLAB ACCESS CODE PACK AND... ACTIVE STUDY DICTIONARY PACK FOR BENELUX.

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Business English. Upper-intermediate

Longman Market Leader uses authoritative authentic content from the Financial Times to build the professional language and skills needed to communicate in the modern world of business. The third edition has been completely updated to reflect this fast-changing world.

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Market Leader

Lehrbuch

Longman Preparation Course for the TOEFL Test

IBT

Pearson Longman Longman Preparation Course for the TOEFL® Test: IBT gives intermediate to high-intermediate students all the tools they need to succeed on the TOEFL® iBT. The Student Book with CD-ROM and the complete Audio CDs (sold separately from the book) develop test-taking skills and provide extensive practice. The interactive CD-ROM provides more practice and simulates the actual test environment. *Features:* Diagnostic pre-tests and post-tests identify strengths and weaknesses and assess improvement. Eight mini-tests preview the test's integrated four-skills format. Two complete practice tests familiarize students with the actual test format and timing. Lesson Plans provide step-by-step instructions for teachers and interactive classroom suggestions. Classroom Activities include photocopiable warm-up and follow-up exercises for each language skill.

MARKET LEADER 3RD EDITION EXTRA FOR WALL STREET ENGLISH UPPER INTERMEDIATE FLEXI COURSEBOOK 2... WITH DVD-ROM/MYENGLISHLAB/PRACTICE FILE CD PACK.

Market Leader

Pearson ELT The 3rd edition of this ever popular course combines some fantastic new materials with all the features that have made this course a bestseller. Market Leader Active Teach contains everything a teacher will need for the course in the classroom. It can be used with a computer and a projector or with an interactive whiteboard. It includes: All the audio and video from the book. All the pages with a 'zoom in' and 'zoom out' feature. Fully functional IWB tools. The ability to save all your notes alongside the relevant page of the Student's Book. Extra resources including review games and activities

Entrepreneurial Life: The Path From Startup to Market Leader

Lulu.com Entrepreneurial Life tells the fascinating history of CaptiveAire, the largest commercial kitchen ventilation company in North America. From the beginning, CaptiveAire's story is not a typical one. Forged by Bob Luddy during a growing recession, with little capital, and as a newcomer to the region-his startup should not have survived, much less taken the trajectory it has had. In these pages, Luddy shares some of the values he learned as one of eight children in a "hard-scrabble, can-do" family and details his take on the type of leadership, innovation, financial management, and marketing strategy that has spurred his manufacturing company to grow at a remarkable pace over the course of forty-plus years at the helm. Entrepreneurial Life reveals Luddy's philosophy on all things entrepreneurship, character, and the skills necessary for achieving your fullest potential, no matter what your calling.

New Language Leader

Intermediate. Teacher's etext

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Longman The 3rd edition Course Book includes: * All new reading texts from the Financial Times * All new case studies with opinions from successful consultants who work in the real world of business * All new listening texts reflecting the global nature of business * New 'Business Across Cultures' spreads * New Vocabulary Trainer www.marketleader.vocabtrainer.net