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### Damn Right!

### Behind the Scenes with Berkshire Hathaway Billionaire Charlie Munger

John Wiley & Sons Praise for Damn Right! From the author of the bestselling WARREN BUFFETT SPEAKS. . . "Charlie Munger, whose reputation is deep and wide, based on an extraordinary record of brilliantly successful business strategies, sees things that others don't. There is a method to his mastery and, through this book, we get a chance to learn about this rare individual." -MICHAEL EISNER, Chairman and CEO, The Walt Disney Company "Janet Lowe uncovers the iconoclastic genius and subtle charm behind Charlie Munger's curmudgeonly facade in this richly woven portrait of our era's heir to Ben Franklin. With a biographer's detachment, an historian's thoroughness, and a financial writer's common sense, Lowe produces a riveting account of the family, personal, and business life of the idiosyncratically complex and endlessly fascinating figure." -LAWRENCE CUNNINGHAM, Cardozo Law School, Author of The Essays of Warren Buffett: Lessons for Corporate America "For years, Berkshire Hathaway shareholders and investors worldwide (me included) have struggled to learn more about Warren Buffett's cerebral sidekick. Now we can rest and enjoy reading Janet Lowe's book about this rare intellectual jewel called Charlie Munger." -ROBERT G. HAGSTROM, Author of The Warren Buffett Way "Charlie has lived by the creed that one should live a life that doesn't need explaining. But his life should be explained. In a city where heroism is too often confused with celebrity, Charlie is a true hero and mentor. He lives the life lessons that he has studiously extracted from other true heroes and mentors, from Ben Franklin to Ben Graham. This book illuminates those life lessons." -RONALD L. OLSON, Munger, Tolles & Olson llp "Janet Lowe's unprecedented access to Charlie Munger and Warren Buffett has resulted in a first-class book that investors, academics, and CEOs will find entertaining and highly useful."-TIMOTHY P. VICK, Money Manager and Author of How to Pick Stocks Like Warren Buffett

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### Charlie Munger

### The Complete Investor

Columbia University Press Charlie Munger, Berkshire Hathaway's visionary vice chairman and Warren Buffett's indispensable financial partner, has outperformed market indexes again and again, and he believes any investor can do the same. His notion of "elementary, worldly wisdom"—a set of interdisciplinary mental models involving economics, business, psychology, ethics, and management—allows him to keep his emotions out of his investments and avoid the common pitfalls of bad judgment. Munger's system has steered his investments for forty years and has guided generations of successful investors. This book presents the essential steps of Munger's investing strategy, condensed here for the first time from interviews, speeches, writings, and shareholder letters, and paired with commentary from fund managers, value investors, and business-case historians. Derived from Ben Graham's value-investing system, Munger's approach is straightforward enough that ordinary investors can apply it to their portfolios. This book is not simply about investing. It is about cultivating mental models for your whole life, but especially for your investments.

### Warren Buffett Speaks

### Wit and Wisdom from the World's Greatest Investor

John Wiley & Sons When Warren Buffett Speaks. . . people listen. "If people want to improve their investing skills, it has to help to study how the Master does it. This short book outlines Buffett's philosophy and techniques." —Peter S. Lynch, Fidelity Investments "Common sense with a deft irony . . ." —John C. Bogle, founder of The Vanguard Group and author, The Little Book of Common Sense Investing "It was Warren Buffett's thoughts and philosophy that first captivated investors. Janet Lowe has done us all a great service by collecting and arranging Warren Buffett's wit and wisdom in an easy-to-read and enjoyable book." —Robert G. Hagstrom, Portfolio Manager, Legg Mason Growth Trust mutual fund, and author, The Warren Buffett Way, Second Edition "A must-read. Buffett's wit and

wisdom is a roadmap for anyone looking to succeed in business, investing, and life." —Steve Halpern, Editor, [www.thestockadvisors.com](http://www.thestockadvisors.com)

## Tao of Charlie Munger

### A Compilation of Quotes from Berkshire Hathaway's Vice Chairman on Life, Business, and the Pursuit of Wealth With Commentary by David Clark

Simon and Schuster Words of wisdom from Charlie Munger—Warren Buffett's longtime business partner and the visionary Vice Chairman of Berkshire Hathaway—collected and interpreted with an eye towards investing by David Clark, coauthor of the bestselling Buffettology series. Born in Omaha, Nebraska in 1924 Charlie Munger studied mathematics at the University of Michigan, trained as a meteorologist at Cal Tech Pasadena while in the Army, and graduated magna cum laude from Harvard Law School without ever earning an undergraduate degree. Today, Munger is one of America's most successful investors, the Vice Chairman of Berkshire Hathaway, and Warren Buffett's business partner for almost forty years. Buffett says "Berkshire has been built to Charlie's blueprint. My role has been that of general contractor." Munger is an intelligent, opinionated business man whose ideas can teach professional and amateur investors how to be successful in finance and life. Like The Tao of Warren Buffett and The Tao of Te Ching, The Tao of Charlie Munger is a compendium of pithy quotes including, "Knowing what you don't know is more useful than being brilliant" and "In my whole life, I have known no wise people who didn't read all the time—none, zero." This collection, culled from interviews, speeches, and questions and answers at the Berkshire Hathaway and Wesco annual meetings, offers insights into Munger's amazing financial success and life philosophies. Described by Business Insider as "sharp in his wit and investing wisdom," Charlie Munger's investment tips, business philosophy, and rules for living are as unique as his life story; intelligent as he clearly is; and as successful as he has been.

## The Complete Financial History of Berkshire Hathaway

### A Chronological Analysis of Warren Buffett and Charlie Munger's Conglomerate Masterpiece

Harriman House Limited For the first time the complete financial history of Berkshire Hathaway is available under one cover in chronological format. Beginning at the origins of the predecessor companies in the textile industry, the reader can examine the development of the modern-day conglomerate year-by-year and decade-by-decade, watching as the struggling textile company morphs into what it has become today. This comprehensive analysis distills over 10,000 pages of research material, including Buffett's Chairman's letters, Berkshire Hathaway annual reports and SEC filings, annual meeting transcripts, subsidiary financials, and more. The analysis of each year is supplemented with Buffett's own commentary where relevant, and examines all important acquisitions, investments, and other capital allocation decisions. The appendices contain balance sheets, income statements, statements of cash flows, and key ratios dating back to the 1930s, materials brought together for the first time. The structure of the book allows the new student to follow the logic, reasoning, and capital allocation decisions made by Warren Buffett and Charlie Munger from the very beginning. Existing Berkshire shareholders and long-time observers will find new information and refreshing analysis, and a convenient reference guide to the decades of financial moves that built the modern-day respected enterprise that is Berkshire Hathaway.

## Investing

### The Last Liberal Art

Columbia University Press In this updated second edition, well-known investment author Hagstrom explores basic and fundamental investing concepts in a range of fields outside of economics, including physics, biology, sociology, psychology, philosophy, and literature.

### Poor Charlie's Almanack

### The Wit and Wisdom of Charles T. Munger

Donning Company Pub Charles Munger is Warren Buffett decade's long business partner, and his investment filter, jokingly called by Mr. Buffett - the abominable no man. The early pages cover Munger's family history, his framework for investing [wait for the fat pitches, and assess each opportunity using rational, rigorous frameworks drawn from multiple disciplines (and not finance theory!)], and even some warm testaments from family, friends and colleagues. The next section, assembled by leading investor Whitney Tilson, is well edited and benefits from Tilson's massaging of quotations made over time into logical sub-headings. The bulk of the text though is, as the subtitle suggests, the wit and wisdom of Mr. Munger as conveyed through various speeches in the last couple decade or so before 2006.

## On Success

### Of Permanent Value

### The Story of Warren Buffett : '04 California Edition

This volume offers a comprehensive biography of the investor Warren Buffett. It includes dozens of brief chapters that trace Buffett's life from childhood into the 1990s, with extensive material on his life, his family, his friends, his investments and his philosophies.

## The Warren Buffett Portfolio

### Mastering the Power of the Focus Investment Strategy

John Wiley & Sons The Warren Buffett Way provided the first look into the strategies that the master uses to pick stocks. A New York Times bestseller, it is a valuable and practical primer on the principles behind the remarkable investment run of the famed oracle of Omaha. In this much-awaited companion to that book, author Robert Hagstrom takes the next logical step, revealing how to profitably manage stocks once you select them. THE WARREN BUFFETT PORTFOLIO will help you through the process of building a superior portfolio and managing the stocks going forward. Building a concentrated portfolio is critical for investment success. THE WARREN BUFFETT PORTFOLIO introduces the next wave of investment strategy, called focus investing. A comprehensive investment strategy used with spectacular results by Buffett, focus investing directs investors to select a concentrated group of businesses by examining their management and financial positions as compared to their stock prices. A strategy that has historically outperformed the market, focus investing is based on the principle that a shareholder's return from owning a stock is ultimately determined by the economics of the underlying business. Hagstrom explains in easy-to-understand terms exactly what focus investing is, how it works, and how it can be applied by any investor at any level of experience. He demonstrates how Buffett arranges his stocks in a focus portfolio and reveals why this is as responsible for his incredible returns as the individual stocks he picks. Ultimately, Hagstrom shows how to use this technique to build and manage a portfolio to achieve the best possible results.

### The Real Warren Buffett

### Managing Capital, Leading People

Hachette UK Reveals how Warren Buffet has consistently delivered his astonishing performance at Berkshire Hathaway — as a leader and CEO.

### Google Speaks

### Secrets of the World's Greatest Billionaire Entrepreneurs, Sergey Brin and Larry Page

John Wiley & Sons In many ways, Google is the prototype of a successful twenty-first-century company. It uses technology in new ways to make information universally accessible; promotes a corporate culture that encourages creativity among its employees; and takes its role as a corporate citizen very seriously, investing in green initiatives and developing the largest corporate foundation in the United States. Following in the footsteps of Warren Buffett Speaks and Jack Welch Speaks—which contain a conversational style that successfully captures the essence of these business leaders—Google Speaks reveals the amazing story behind one of the most important new companies of our time by exploring the people and philosophies that have made it a global phenomenon in less than fifteen years. Written by bestselling author Janet Lowe, this book offers an engaging look at how Google's founders, Sergey Brin and Larry Page, transformed their vision of a better Internet search engine into a business colossus with about \$16 billion in annual revenue. Lowe discusses the values that drive Brin and Page—for example, how they both live fairly modest lives, despite each having a net worth in excess of \$15.9 billion—and details how they have created a culture that fosters fun while, at the same time, keeping Google at the forefront of technology through relentless R&D investments and imaginative partnerships with organizations such as NASA. In addition to examining Google's breakthrough business strategies and new business models—which have transformed online advertising and changed the way we look at corporate responsibility and employee relations—Lowe explains why Google may be a harbinger of where corporate America is headed. She also addresses controversies surrounding Google, such as copyright infringement, antitrust concerns, and personal privacy and poses the question almost every successful company must face: as Google grows, can it hold on to its entrepreneurial spirit as well as its informal motto, "Don't do evil"? What started out as a university research project conducted by Sergey Brin and Larry Page has ended up revolutionizing the world we live in. Google Speaks puts these incredible entrepreneurs in perspective and shows you how their drive and determination have allowed them to create one of today's most powerful companies.

### Warren Buffett

### Inside the Ultimate Money Mind

John Wiley & Sons In Warren Buffett: Inside the Ultimate Money Mind, Hagstrom breaks new ground with a deep analysis of Buffett's essential wisdom, an intricate mosaic of wide-ranging ideas and insights that Buffett calls a Money Mind. What exactly is a Money Mind? At one level, it's a way of thinking about major financial issues such as capital allocation. At another level, it summarizes an overall mindset for successfully investing in today's fast-paced stock market, a mindset that depends on a commitment to learning, adapting, and facing down irrelevant noise. This is not a method book. It is a thinking book. Warren Buffett: Inside the Ultimate Money Mind explains the philosophies of self-reliance, stoicism, rationalism, and pragmatism and their contributions to making intelligent investment decisions. It also outlines the evolution of value investing, discusses how to develop a business-driven investing mindset, and describes the defining traits of successful active management. Lastly, it examines the surprising aspects of a Money Mind - sportsman, teacher, and artist. In short, Warren Buffett: Inside the Ultimate Money Mind helps readers understand the building blocks that go into making a Money Mind so they can begin to incorporate its principles in the service to a life of value. Testimonials "An erudite masterpiece..." -Lawrence A. Cunningham, author; professor and director, Quality Shareholders Initiative, George Washington University "It's another must-read..." -Bethany McLean, journalist and Contributing Editor, Vanity Fair, author, Saudi America and co-author The Smartest Guys in the Room "Pure Genius! This is a game changer in investment books..." -Robert P. Miles, author; Executive in Residence, University of Nebraska at Omaha, Executive MBA Program, 'The Genius of Warren Buffett' "Effervescence and thoughtful analysis of Buffett's life and work..." -Tom Gayner, Co-chief Executive Officer, Markel Corporation "Hagstrom's books always enable readers to think about the world in new ways..." -Tren Griffin, author, Charlie Munger: The Complete Investor

### Charlie Munger

### A Biography

Createspace Independent Publishing Platform Charlie Munger is an American investor, businessman and philanthropist. He is vice chairman of Berkshire Hathaway, the conglomerate controlled by Warren Buffett; Buffett has described Munger as his partner. Munger served as chairman of Wesco Financial Corporation from 1984 through 2011. He is also chairman of the Daily Journal Corporation, based in Los Angeles, California, and a director of Costco Wholesale Corporation. Munger was born in Omaha, Nebraska. As a teenager he worked at Buffett & Son, a grocery store owned by Warren Buffett's grandfather. After enrolling in the University of Michigan, where he studied mathematics, he never returned to Omaha except to visit. In early 1943, a few days after his 19th birthday, he dropped out of college to serve in the U.S. Army Air Corps, where he became Second Lieutenant. He continued his studies in meteorology at Caltech in Pasadena, California, the town he was to make his home. Through the GI Bill he took a number of advanced courses through several universities; without an undergraduate degree, he entered Harvard Law School and graduated magna cum laude with a J.D. in 1948. At Harvard he was a member of the Harvard Legal Aid Bureau. In college and the Army he developed "an important skill" card

playing. "What you have to learn is to fold early when the odds are against you, or if you have a big edge, back it heavily because you don't get a big edge often. Opportunity comes, but it doesn't come often, so seize it when it does come."

## The Triumph of Value Investing

### Smart Money Tactics for the Postrecession Era

Penguin Timely advice from value-investing giants such as Warren Buffett, William O'Neil, Charles Brandes, and David Iben. After the financial chaos and panic of the last few years, investors are looking to rebuild confidence and learn from the mistakes that led to the crash. In *The Triumph of Value Investing*, Janet Lowe urges readers to return to the basic principles of value investing as taught by the legendary Benjamin Graham, which remain just as relevant today. These lessons can help readers maneuver sanely through any type of economic turmoil and even benefit from further disruptions. Lowe also includes interviews with leading value investors such as Warren Buffett, William O'Neil, and Charles Brandes, and analyzes dozens of U.S. and foreign stocks. She walks investors through the steps necessary to apply the principles that define value investing, with special emphasis on investing in biotech, high-technology, and foreign companies. Whether readers are familiar with value investing or are just discovering it, they will find plenty of fresh information in *The Triumph of Value Investing*, which covers the latest concepts and players in the market. As Lowe writes, "It is always healthy to check up on the validity of your own thinking. Considering the market breakdowns of the past decade and the confusion and discouragement many individual investors have suffered, this is an excellent time to restudy Benjamin Graham's concepts of value investing and learn how to apply them to a whole range of new challenges."

### Tough-Minded Management 1st ed.

Pickle Partners Publishing In this book (originally published in 1963) author J. D. Batten, at the time himself the Chairman of the Board of a management consulting and human resources firm in Iowa, imparts sound advice and tips to aid managers and management in their important task of improving their effectiveness at all levels. "The excellence of the book lies in the basic information it has to give to the relatively new manager."—*Personnel Psychology* "Must reading for anyone who thinks all management books are just a rehash of planning, organizing, staffing, controlling, etc....Especially recommended..."—*NRHA Magazine* "A totally fresh description of how to turn MBO into a 'living system'....practical and highly motivational."—*Buffalo Law Journal* "Many useful suggestions to offer the executive."—*West Coast Review of Books*

### In the Plex

### How Google Thinks, Works, and Shapes Our Lives

Simon & Schuster "The most interesting book ever written about Google" (*The Washington Post*) delivers the inside story behind the most successful and admired technology company of our time, now updated with a new Afterword. Google is arguably the most important company in the world today, with such pervasive influence that its name is a verb. The company founded by two Stanford graduate students—Larry Page and Sergey Brin—has become a tech giant known the world over. Since starting with its search engine, Google has moved into mobile phones, computer operating systems, power utilities, self-driving cars, all while remaining the most powerful company in the advertising business. Granted unprecedented access to the company, Levy disclosed that the key to Google's success in all these businesses lay in its engineering mindset and adoption of certain internet values such as speed, openness, experimentation, and risk-taking. Levy discloses details behind Google's relationship with China, including how Brin disagreed with his colleagues on the China strategy—and why its social networking initiative failed; the first time Google tried chasing a successful competitor. He examines Google's rocky relationship with government regulators, particularly in the EU, and how it has responded when employees left the company for smaller, nimbler start-ups. In *In the Plex* is the "most authoritative...and in many ways the most entertaining" (James Gleick, *The New York Book Review*) account of Google to date and offers "an instructive primer on how the minds behind the world's most influential internet company function" (Richard Waters, *The Wall Street Journal*).

### You Can Be a Stock Market Genius

### Uncover the Secret Hiding Places of Stock Market P

Simon and Schuster A comprehensive and practical guide to the stock market from a successful fund manager—filled with case studies, important background information, and all the tools you'll need to become a stock market genius. Fund manager Joel Greenblatt has been beating the Dow (with returns of 50 percent a year) for more than a decade. And now, in this highly accessible guide, he's going to show you how to do it, too. You're about to discover investment opportunities that portfolio managers, business-school professors, and top investment experts regularly miss—uncharted areas where the individual investor has a huge advantage over the Wall Street wizards. Here is your personal treasure map to special situations in which big profits are possible, including: · Spin-offs · Restructurings · Merger Securities · Rights Offerings · Recapitalizations · Bankruptcies · Risk Arbitrage

### The Great Mental Models: General Thinking Concepts

The old saying goes, "To the man with a hammer, everything looks like a nail." But anyone who has done any kind of project knows a hammer often isn't enough. The more tools you have at your disposal, the more likely you'll use the right tool for the job - and get it done right. The same is true when it comes to your thinking. The quality of your outcomes depends on the mental models in your head. And most people are going through life with little more than a hammer. Until now. *The Great Mental Models: General Thinking Concepts* is the first book in *The Great Mental Models* series designed to upgrade your thinking with the best, most useful and powerful tools so you always have the right one on hand. This volume details nine of the most versatile, all-purpose mental models you can use right away to improve your decision making, productivity, and how clearly you see the world. You will discover what forces govern the universe and how to focus your efforts so you can harness them to your advantage, rather than fight with them or worse yet- ignore them. Upgrade your mental toolbox and get the first volume today. AUTHOR BIOGRAPHY Farnam Street (FS) is one of the world's fastest growing websites, dedicated to helping our readers master the best of what other people have already figured out. We curate, examine and explore the timeless ideas and mental models that history's brightest minds have used to live lives of purpose. Our readers include students, teachers, CEOs, coaches, athletes, artists, leaders, followers, politicians and more. They're not defined by gender, age, income, or politics but rather by a shared passion for avoiding problems, making better decisions, and lifelong learning. AUTHOR HOME Ottawa, Ontario, Canada

### The Vatican Diaries

## A Behind-the-Scenes Look at the Power, Personalities, and Politics at the Heart of the Catholic Church

Penguin The New York Times-bestselling inside look at one of the world's most powerful and mysterious institutions For more than twenty-five years, John Thavis held one of the most remarkable journalistic assignments in the world: reporting on the inner workings of the Vatican. In *The Vatican Diaries*, Thavis reveals Vatican City as a place struggling to define itself in the face of internal and external threats, where Curia cardinals fight private wars and sexual abuse scandals threaten to undermine papal authority. Thavis (author of *The Vatican Prophecies: Investigating Supernatural Signs, Apparitions, and Miracles in the Modern Age*) also takes readers through the politicking behind the election of Pope Francis and what we might expect from his papacy. *The Vatican Diaries* is a perceptive, compelling, and provocative account of this singular institution and will be of interest to anyone intrigued by the challenges faced by religion in an increasingly secularized world.

## Risk Only Money

## Success in Business Without Risking Family, Friends and Reputation

"Hotel magnate Jack DeBoer fills 'Risk Only Money' with all of the lessons he had to learn the hard way. The things he wishes someone would have told him years ago. Conveyed in DeBoer's bold, straight from the hip manner." -- Front flap.

## The Art of Being Rational

## Charlie Munger

ISBN Services Every year, thousands upon thousands of people make the pilgrimage to the Berkshire Hathaway annual shareholders meeting to hear the wisdom of one of the smartest men in the business-Charlie Munger. Find out what he has to say! Charlie Munger is one of the most successful businessmen in the world. He is worth more than a billion dollars and has spent his career not only honing his own business decision-making abilities but also teaching others to do the same. Now, all of his wisdom and insight into wealth management is collected in one place. Author Oxana Dubrovina wants to give you a crash course in Munger's life-changing philosophy. This success self-help guide and motivational biography will put you on the road to a bright financial future by using Munger, as well as other inspirational leaders like Benjamin Franklin, Lee Kuan Yew, and even Jesus Christ, to illustrate important messages about how to live a good, honest, and successful life.

## Benjamin Graham on Value Investing

## Lessons from the Dean of Wall Street

Dearborn Trade Pub Examines Graham's investment theories in the context of his life and work, exploring how he became one of the world's most influential investors

## Welch

## An American Icon

Wiley A rare perspective on the personal philosophy, business savvy, and future of the chairman of the most admired company in the world Jack Welch, chairman of General Electric, is due to retire this spring. Welch has transported GE into the new economy with his management style, his forward-thinking approach to new technology, and by encouraging creativity among his employees. This book provides a look at what the innovative powerhouse executive has brought to American business and what will ultimately be his legacy. Thorough, authoritative, and absorbing, *Welch: An American Icon* includes interviews with CEOs at other leading companies who have worked under Welch and been trained by him, as well as interviews with other GE executives. Janet Lowe (Del Mar, CA) is an investment writer and author who has written sixteen business and biographical works, including the recent *Damn Right!: Behind the Scenes with Berkshire-Hathaway Billionaire Charlie Munger* (0-471-24473-2). Ms. Lowe is past editor of the *San Diego Daily Transcript* and Financial Editor of the *San Diego Tribune*. More than 200 of her business articles have appeared in such publications as *Newsweek*, the *Christian Science Monitor*, *Los Angeles Times*, and the *San Francisco Chronicle*.

## Les Schwab

## Pride in Performance, Keep it Going!

Pacific Northwest Books

## The Art of Short Selling

John Wiley & Sons A one-of-a-kind book that shows you how to cash in on the latest investing trend--short selling "The Art of Short Selling is the best description of this difficult technique."--John Train, Train, Thomas, Smith Investment Counsel, and author of *The New Money Masters* "Kathryn Staley has done a masterful job explaining the highly specialized art of short selling. Her approach to telling the true stories of famous investment 'scams' will keep the reader spellbound, while teaching the investor many crucial lessons."--David W. Tice, Portfolio Manager, Prudent Bear Fund "Selling short is still a misunderstood discipline, but even the most raging bull needs to know this valuable technique to master the ever-changing markets."--Jim Rogers, author, *Investment Biker* On the investment playing field, there is perhaps no game more exciting than short selling. With the right moves, it can yield high returns; one misstep, however, can have disastrous consequences. Despite the risk, a growing number of players are anteing up, sparked in part by success stories such as that of George Soros and the billions he netted by short selling the British pound. In *The Art of Short Selling*, Kathryn Staley, an expert in the field, examines the essentials of this important investment vehicle, providing a comprehensive game plan with which you can effectively play--and win--the short selling game. Whether used as a means of hedging bets, decreasing the volatility of total returns, or improving returns, short selling must be handled with care--and with the right know-how. As Staley points out, "Short selling is not for the faint of heart. If a stock moves against the position holder, the effect on a portfolio and net worth can be devastating. Investors need to understand the impact on their accounts as well as the consequences of getting bought in before they indulge in short selling." *The Art of Short Selling* guides you--clearly and concisely--through the ins and outs of this high-risk, high-stakes game. The first--and most important--move in selling short is to identify flaws in a business before its share prices drop. To help you tackle this key step, Staley shows you how to evaluate company financial statements and balance sheets, make sense of return ratios, detect inconsistencies in inventory, and analyze the statement of cash flows. Through real-world examples that illustrate the shorting of bubble, high

multiple growth, and themestocks, you'll proceed step by step through the complete process and learn to carry out all the essentials for a successful shortsell, including quantifying the risk factor and orchestrating correct timing, as well as implementing advanced valuation techniques to execute the sell/buy. Packed with landmark, cutting-edge examples, up-to-the-minute guidelines, and pertinent regulations, *The Art of Short Selling* is a timely and comprehensive reference that arms you with the necessary tools to make a prepared and confident entrance onto the short selling playing field.

## The Personal MBA 10th Anniversary Edition

Penguin The 10th anniversary edition of the bestselling foundational business training manual for ambitious readers, featuring new concepts and mental models: updated, expanded, and revised. Many people assume they need to attend business school to learn how to build a successful business or advance in their career. That's not true. The vast majority of modern business practice requires little more than common sense, simple arithmetic, and knowledge of a few very important ideas and principles. The Personal MBA 10th Anniversary Edition provides a clear overview of the essentials of every major business topic: entrepreneurship, product development, marketing, sales, negotiation, accounting, finance, productivity, communication, psychology, leadership, systems design, analysis, and operations management...all in one comprehensive volume. Inside you'll learn concepts such as: **The 5 Parts of Every Business:** You can understand and improve any business, large or small, by focusing on five fundamental topics. **The 12 Forms of Value:** Products and services are only two of the twelve ways you can create value for your customers. **4 Methods to Increase Revenue:** There are only four ways for a business to bring in more money. Do you know what they are? Business degrees are often a poor investment, but business skills are always useful, no matter how you acquire them. The Personal MBA will help you do great work, make good decisions, and take full advantage of your skills, abilities, and available opportunities--no matter what you do (or would like to do) for a living.

## Seeking Wisdom

### From Darwin to Munger

Texere "Peter Bevelin begins this quest for wisdom by embarking on an ambitious journey into the Darwinian forces at the reins of human decision-making, illustrating just how our pre-agrarian genetic hard-wiring all too-often leads us into disastrous lapses in judgement, whether in financial transactions, business decisions or in everyday life, and ultimately offering us methods to sidestep error and enhance success. Bevelin argues that by being aware of the driving forces behind human nature, we can then more effectively approach our responsibilities in the workplace by conditioning ourselves to approach everyday problems through the logistical anchors of mathematical and scientific thinking. The philosophy of Berkshire Hathaway's Director and Vice-Chairman Charles Munger is offered as counterpoint to the notion that we are simply pawns of our own nature; instead, by actively engaging our knowledge of the natural determinants - biology, math, physics, etc. - and through studying diligently the philosophies of those who have weathered the storm and emerged victorious, we can use this knowledge to our distinct advantage in not only business but in all walks of life."

## University of Berkshire Hathaway

### 30 Years of Lessons Learned from Warren Buffett & Charlie Munger at the Annual Shareholders Meeting

Daniel Pecaut Each year, for thirty years, two veteran investment advisors attended Berkshire Hathaway's Annual Shareholders Meeting. After each meeting, they chronicled Warren Buffett and Charlie Munger's best lessons from that year. This book compiles those thirty years of wisdom for the first time.

## Quality of Earnings

Simon and Schuster

## Jack Welch Speaks

## Wit and Wisdom from the World's Greatest Business Leader

John Wiley & Sons Jack Welch turned General Electric around, making it a healthy global giant of 12 businesses. This book of excerpts from his speeches and writing distills the essence of his wisdom and shows how his ideas worked for General Electric.

## Tap Dancing to Work

## Warren Buffett on Practically Everything, 1966-2013

Penguin Warren Buffett built Berkshire Hathaway into something remarkable— and Fortune journalist Carol Loomis had a front-row seat for it all. When Carol Loomis first mentioned a little-known Omaha hedge fund manager in a 1966 Fortune article, she didn't dream that Warren Buffett would one day be considered the world's greatest investor—nor that she and Buffett would quickly become close personal friends. As Buffett's fortune and reputation grew over time, Loomis used her unique insight into Buffett's thinking to chronicle his work for Fortune, writing and proposing scores of stories that tracked his many accomplishments—and also his occasional mistakes. Now Loomis has collected and updated the best Buffett articles Fortune published between 1966 and 2012, including thirteen cover stories and a dozen pieces authored by Buffett himself. Loomis has provided commentary about each major article that supplies context and her own informed point of view. Readers will gain fresh insights into Buffett's investment strategies and his thinking on management, philanthropy, public policy, and even parenting. Some of the highlights include: The 1966 A. W. Jones story in which Fortune first mentioned Buffett. The first piece Buffett wrote for the magazine, 1977's "How Inflation Swindles the Equity Investor." Andrew Tobias's 1983 article "Letters from Chairman Buffett," the first review of his Berkshire Hathaway shareholder letters. Buffett's stunningly prescient 2003 piece about derivatives, "Avoiding a Mega-Catastrophe." His unconventional thoughts on inheritance and philanthropy, including his intention to leave his kids "enough money so they would feel they could do anything, but not so much that they could do nothing." Bill Gates's 1996 article describing his early impressions of Buffett as they struck up their close friendship. Scores of Buffett books have been written, but none can claim this work's combination of trust between two friends, the writer's deep understanding of Buffett's world, and a very long-term perspective.

## Pilgrimage to Warren Buffett's Omaha: A Hedge Fund Manager's Dispatches from Inside the Berkshire Hathaway Annual Meeting

McGraw Hill Professional They come to Omaha by the tens of thousands, flocking to an annual meeting that has become legendary for investors, businesspeople, and fans of one of the most savvy capitalists on the planet. They come to eat steak, buy furniture at a discount, and bask in the brilliance of value investor extraordinaire, Warren Buffet. Hedge fund founder, financial blogger, and professional skeptic Jeff Matthews got his own highly-coveted ticket to the Berkshire Hathaway meeting held only for shareholders and their guests--and proceeded to post reports on his blog, offering tempting glimpses into the much-discussed meeting. Now Matthews delivers a full-length account of his adventures at this infamous financial hoedown. In addition to offering a thoroughly entertaining first-hand account of Berkshire Hathaway's meeting, he answers questions investor's are asking, including: Does Buffett's famed penny-pinching cripple his companies? Why does Buffet--a bridge partner and best friend of Bill Gates--not own any technology stocks? How does the extremely rational Buffett square his well-known social progressiveness with his lily-white audience of investors? Is Buffet really an "Oracle"? What information, insights, and ideas do the meeting's attendees pick up-and how do they put this information to use in their own investments? Will Berkshire-Hathaway survive his death? Matthews also applies his financial acumen to harvesting potent lessons from his experiences that you can use as you survey the investment field, from finding how the world's greatest investor evaluates not only businesses but the people who run them, to the importance of "just reading and thinking" and the value of having a smart, cynical partner. With the dispatches from this exclusive financial carnival, Pilgrimage to Warren Buffett's Omaha puts you at the forefront of an investor's dream come true. "There are very few secrets to be revealed about a man who really doesn't have many secrets. But this book does take you inside that secret place - the Mecca of the Midwest. It's very easy to read and full of classic Buffett-isms - well worth the pilgrimage for those of us who don't own any Berkshire Hathaway shares or for anyone who wants to learn more about investing from the man who says the first rule of investing it to, 'read everything.'" --CNBC.COM

## Personal History

Hachette UK As seen in the new movie *The Post*, directed by Steven Spielberg and starring Meryl Streep, here is the captivating, inside story of the woman who piloted the Washington Post during one of the most turbulent periods in the history of American media. In this bestselling and widely acclaimed memoir, Katharine Graham, the woman who piloted the Washington Post through the scandals of the Pentagon Papers and Watergate, tells her story - one that is extraordinary both for the events it encompasses and for the courage, candour and dignity of its telling. Here is the awkward child who grew up amid material wealth and emotional isolation; the young bride who watched her brilliant, charismatic husband - a confidant to John F. Kennedy and Lyndon Johnson - plunge into the mental illness that would culminate in his suicide. And here is the widow who shook off her grief and insecurity to take on a president and a pressman's union as she entered the profane boys' club of the newspaper business. As timely now as ever, *Personal History* is an exemplary record of our history and of the woman who played such a shaping role within them, discovering her own strength and sense of self as she confronted - and mastered - the personal and professional crises of her fascinating life.

## The Man Who Beats the S&P

## Investing with Bill Miller

John Wiley & Sons

## I Love Capitalism!

## An American Story

Penguin New York Times Bestseller Iconoclastic entrepreneur and New York legend Ken Langone tells the compelling story of how a poor boy from Long Island became one of America's most successful businessmen. Ken Langone has seen it all on his way to a net worth beyond his wildest dreams. A pillar of corporate America for decades, he's a co-founder of Home Depot, a former director of the New York Stock Exchange, and a world-class philanthropist (including \$200 million for NYU's Langone Health). In this memoir he finally tells the story of his unlikely rise and controversial career. It's also a passionate defense of the American Dream -- of preserving a country in which any hungry kid can reach the maximum potential of his or her talents and work ethic. In a series of fascinating stories, Langone shows how he struggled to get an education, break into Wall Street, and scramble for an MBA at night while competing with privileged competitors by day. He shares how he learned how to evaluate what a business is worth and apply his street smarts to 8-figure and 9-figure deals . And he's not shy about discussing, for the first time, his epic legal and PR battle with former NY Governor Eliot Spitzer. His ultimate theme is that free enterprise is the key to giving everyone a leg up. As he writes: This book is my love song to capitalism. Capitalism works! And I'm living proof -- it works for everybody. Absolutely anybody is entitled to dream big, and absolutely everybody should dream big. I did. Show me where the silver spoon was in my mouth. I've got to argue profoundly and passionately: I'm the American Dream.

## Warren Buffett and the Art of Stock Arbitrage

## Proven Strategies for Arbitrage and Other Special Investment Situations

Simon and Schuster Give a man a fish and he eats for a day. Teach him to arbitrage, and he will eat for a lifetime' Warren Buffett Warren Buffett and the Art of the Stock Arbitrage is the first book to explore the secret world of Buffett's arbitrage and special situations investing. Long considered one of the most powerful and profitable of Buffett's investment operations, but the least understood, these special types of investments have been the edge that has made Warren Buffett the world's greatest investor. This book examines Buffett's special brand of arbitrage investing, which involves taking advantage of short term price discrepancies that often occur when one company offers to buy another companyary Buffett and David Clark, the authors of four best-selling books on Warren Buffett's investment methods, take the reader deep into the world of Buffett's arbitrage and special situation operations, giving us his strategies, his equations for determining value, and dozens of examples of his investments in this very lucrative segment of Buffett's investment operations. They offer detailed analysis and explanations of Buffett's arbitrage and special situations operations and techniques for the first time ever.

## Buffett

## The Making of an American Capitalist

Random House Since its hardcover publication in August of 1995, Buffett has appeared on the Wall Street Journal, New York Times, San Francisco Chronicle, Los Angeles Times, Seattle Times, Newsday and Business Week bestseller lists. Starting from scratch, simply by picking stocks and companies for investment, Warren Buffett amassed one of the epochal fortunes of the twentieth century—an astounding net worth of \$10 billion, and counting. His awesome investment record has made him a cult figure popularly known for his seeming contradictions: a billionaire who has a modest lifestyle, a phenomenally successful investor who eschews the revolving-door trading of modern Wall Street, a brilliant dealmaker who cultivates a homespun aura. Journalist Roger Lowenstein draws on three

years of unprecedented access to Buffett's family, friends, and colleagues to provide the first definitive, inside account of the life and career of this American original. Buffett explains Buffett's investment strategy—a long-term philosophy grounded in buying stock in companies that are undervalued on the market and hanging on until their worth invariably surfaces—and shows how it is a reflection of his inner self.

## A Few Lessons for Investors and Managers

From Warren E. Buffett